ALIREZA AHMADI

Tehran, Iran

Innovative spirit, facility in research, and identify new business opportunities in climate change and renewable energy: Global cooperative character with intercultural understanding. Graduated in Petroleum Engineering, Project Engineering, and MBA in Innovation Management. Strong leader with practical decision-making and problem-solving skills, always successfully leading and managing complex projects to meet their objectives. Eager to gather pace and effect for global issues to help to understand how the world is evolving and creates opportunities to seize and manage risks.

EDUCATION

MSc Ecole des Ponts Business School - ParisTech Jun 2020 Specialization: "Innovation Management" Mentor: Dr. Alon Rozen Science & Research Branch of Islamic Azad University MSc Feb 2016 Specialization: "Reservoir Engineering" Thesis: "Residual Phase Saturation Control in Two-Phase Displacement in Porous Media with Nanoparticles and Economic Restriction Survey for one of Iranian Oil Field." Advisor: Dr. Riyaz Kharrat Tose'e Institute of Higher Education Master Jun 2016 Specialization: "Project Engineering" Advisor: Dr. Sajjad Shokouhyar Petroleum University of Technology, Petroleum Engineering **BSc** Sep 2006 Specialization: "Reservoir Engineering" Thesis: "Determination and correlation of m and n parameters in Archie's equation at Asmari formation in Gachsaran Oil Field." Graduated Summa Cum Laude HONORS AND AWARDS Won Dean Scholarship during my MBA 2019

Provider: Ecole des Ponts Paris Tech Busines School.

Top Ranked at National Entrance Exam for M.Sc.

2006

Ranked 10 among participants in Nationwide M.Sc. Entrance Exam of Universities, Credit by Iranian National Organization of Educational Testing.

Accepted: Sharif University of Technology (SUT).

Top Ranked at National Entrance Exam for B.Sc.

2002

Ranked 1729 among participants in Nationwide B.Sc. Entrance Exam of Universities, Credit by Iranian National Organization of Educational Testing.

Accepted: Petroleum University of Technology (PUT).

Won a Full Scholarship (4 years) for my B.Sc.

2002

Provider: Iranian National Iranian Oil Company.

RESEARCH EXPERIENCE

Socotec Monitoring, Paris

2021 to 2021

Position, International Business Development Manager

 Manages the marketing and business development strategy and execution for the Energy segment / Improving Cementys' International Energy market position and maximizing its financial growth / Maintain and support development and execution of prior and furthermore new business opportunities / Investigates and assesses new projects in the international markets.

Antea Group - Engie, Paris

2020 to 2020

Position, International Business Development Consultant

• Economic, technical, and strategic analysis of the research work on the implementation of deep horizontal drains / Designed implementation of deep horizontal drains a doublet at Dagger of geothermal drilling on the Velizy site (Dogger) / Feasibility study of carrying out Aquifer Storage Recovery (ASR) in Ile-de-France.

Ecole des Ponts Business School, Paris

2019 to 2020

Position, Entrepreneurship and Business Development Management

• Entrepreneurship. Understanding an everyday product development by exploring its operations management system in Social Impact Projects, Innovation Development Projects, and Strategic Development Projects.

Kasra Gas Condensate Refinery, Assaluyeh

2015 to 2019

Position, Senior Planning and Project Control Manager

Managed a budget of 400M€ for an EPC contract of a gas condensate refinery / Identified risks and issues outcrop for the project when changes occurred and planned for the responses / Negotiated with OIETAI, and supplemented the Sovereign Guarantee of the Refinery due to the inquiries of ECA / Applied project management based on standard ISO 21500 for the company / Managed and coordinated 4 different teams in the Refinery Project.

Energy Amin Kasra Company, Tehran

2014 to 2015

Position, Market Study and Research Analyst

 Project management / Communications /Project Survey value of the Iranian Energy Market / Accomplish Economic Feasibility Study Report of implementing a gas condensate Refinery.

Special plans and projects of Iranian MOP, Tehran

2013 to 2014

Position, Program Management Specialist

Team Manager / Data collection and analysis / Statistical computer software programs / Qualitative data research / Quantitative data sets / Monitor and Control more than 500 Projects / Analyzed the Financial and Physical status of 50 Prioritized Projects of Iranian MOP.

Click Retail Store, Behshahr

2009 to 2013

Position, Retail Sales Specialist

• Troubleshoot Hardware and Software / Worked with different types of platforms like Windows, IOS, Android, UNIX / Sales Management / Customer Relationship Management (CRM).

Sharif University of Technology, Tehran

2006 to 2009

Position, Research Assistant

• Helping with lesson plans, instructing small groups of students, supervising students inside the classroom, getting involved in university events organization, and attending meetings.

TEACHING EXPERIENCE

Sharif University of Technology, Tehran

2006 to 2007

Mahmoud Reza Pishvaie, Chemical, and Petroleum Engineering

- Developed quizzes, exams, and homeworks
- Revised the syllabus to meet accreditation standards
- Coordinated grading with a team of 4 teaching assistants

PUBLICATIONS

Ahmadi, A. "Determination and correlation of m and n parameters in Archie's equation at Asmari formation in Gachsaran oil field." 5th Iranian National Student Oil Conference, Aug. 2007.

PROFESSIONAL TRAINING

ALERT Olek Zienkiewicz Course - Petroleum Geomechanics, Ecole des Ponts, Oct 2019

Innovative and Agile Mindset, Ecole des Ponts Business School, Jul 2019

Leading and Managing, Ecole des Ponts Business School, May 2019

Business Performance, Ecole des Ponts Business School, Apr 2019

International commercial management, American Global Standards, Tehran, Feb 2017

Methods of debt financing, Aryana Industrial & Research Group, Tehran, Feb 2017

PMBOK, Tose'e Institute of Higher Education (Tiheac), Tehran, Feb 2016

3D-Seismic Survey, Oil & Gas Development Project Management, Total in partnership with Sharif University of Technology, Feb 2008

Drilling Techniques, Total in partnership with Sharif University of Technology, Feb 2008 **COMMUNITY SERVICE**

Project Management Institute (PMI)

[Individual Membership], [USA], 2017 to 2019

Society of Petroleum Engineers (SPE)

[Student Membership], [USA], 2002 to 2008

Iranian Society of Petroleum Engineers (ISPE)

[Student Membership], [Iran], 2002 to 2008

LANGUAGES

Persian: Native Language

English: Advanced Listening, Speaking, Reading and Writing

French: Begginer but eager to learn

COMPUTER SKILLS

Applications: MS Project, MS Office, P6 Primavera, Eclipse

OTHER

Interests: Literature, Cinéma, Cooking, Sports: Chess, wrestling, Football, Basketball, Hiking REFERENCES

Dr. Alon Rozen, [Dean]

[Ecole des Ponts Business School]

Email: [rozen@pontsbschool.com]

Dr. Saman Sarbazvatan, [COO / Associate Dean - Head of Programs & Instructional

Design]

[Ecole des Ponts Business School]

Email: [sarbazvatan@pontsbschool.com]